Microsoft Payment Solutions At a Glance

Are budget challenges and constraints impacting your ability to make strategic IT investments, improve productivity, and deliver new business services?

Payment Solutions help design convenient and flexible options to structure your technology spend to meet your business and financial needs.

Flexible

- Enables software purchases through a payment structure that aligns to your budget, cash flow, or deployment schedules
- Choose predictable monthly, quarterly, or semi-annual payments ranging from 12-60 months
- Create a customized payment plan by deferring your initial payment up to 6 months, or ramping payments to start low and increase as you benefit from your IT solution

Convenient

- Execute Extended Payment Terms as a simple amendment to an Enterprise Agreement, without the need for separate loan documents
- Enterprise Agreement enrollments provide ease of purchase and early lock-in of renewal pricing
- Add new products, upgrades, or consulting services to an existing agreement outside of normal budget cycles
- Payment Solution Specialists are available to assist in licensing and structured payment design

Conserve resources

- Preserve capital and other financial resources for alternative strategic investments
- Structure payments to cover 100% of the solution cost with no additional collateral, no residuals, and no hidden fees
- Secure a funding alternative to a traditional loan at competitive rates
- Low minimum requirement amount

Payment Solutions

Extended Payment Terms lets you structure your software payments through a simple amendment to your Enterprise Agreement, without the need for a separate loan document. This option is available in many countries.

Software License Financing provides customized payment options to help match your technology spend with budget availability, executed as a traditional loan through a third-party financial institution.

Total Solution Financing provides payment options for complete software, services, and hardware solutions—including non-Microsoft products.

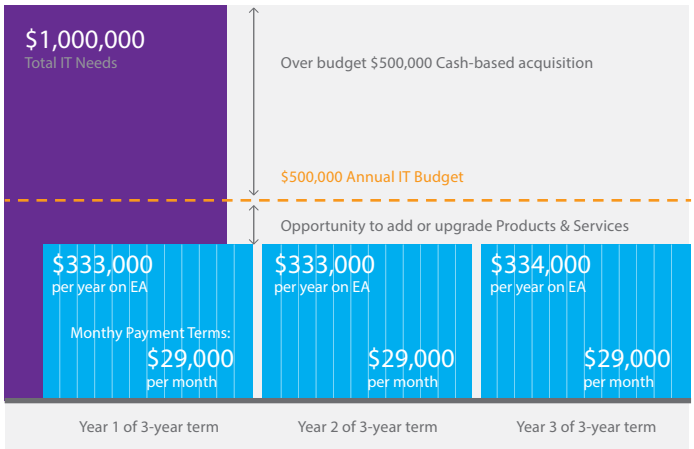
Microsoft works with third-party financing providers to facilitate payment solutions for credit-approved customers under the Microsoft Financing program.

Microsoft Financing

Choose the option that best meets your needs

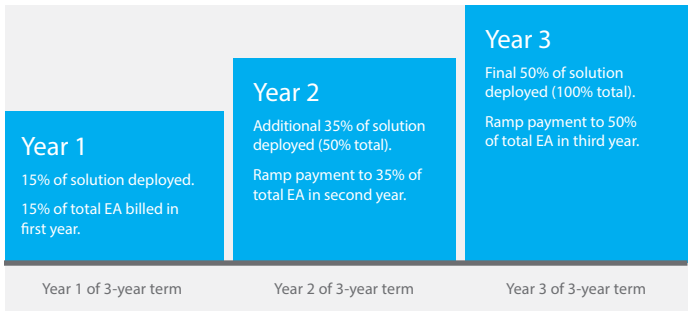
Monthly payment option

This example illustrates how a credit-approved organization can use Microsoft Payment Solutions to spread the cost of their IT investments with equal, predictable payments over three years versus making a substantial up-front investment, aligning IT benefits with costs.



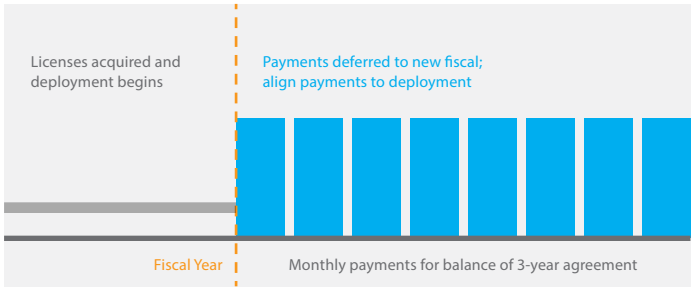
Ramped payment option

In some cases, an organization may prefer to closely match the expense of an IT investment with the benefits realized. In this example, a company that plans a staged deployment of their EA enrollments only pays for the amount planned for each year.



Deferred payment option

With Microsoft Payment Solutions, credit-approved customers may defer payments for up to **six months,** allowing them to begin deploying and benefiting from their IT investments immediately, while paying when budget becomes available.



Customized payment option

Customized payments help you align your technology spend with the available budget, cash flow, or deployment schedule for your organization. Our Payment Solution Specialists can help you structure a program to accomplish your IT goals while meeting financial and budget requirements.

Add products and services

Customers utilizing Microsoft Payment Solutions may be permitted to include new software purchases, true-ups, or additional services in the agreement through a convenient one-step process, subject to credit approval.

"Microsoft Financing is by far the best and most flexible financing solution we've used for purchasing our software and services."

Phillipe Cournot
Corporate Purchasing Manager, Steria

Find out how a customized payment solution can help you get the IT you need.

Visit www.microsoft.com/financing or email MSFsales@microsoft.com to learn more.

©2013 Microsoft Corporation. All rights reserved. This document is for informational purposes only and does not constitute an offer of credit by Microsoft or any affiliate of Microsoft. To receive financing, a customer must be credit-approved by the applicable third-party financing provider. The financing agreement sets forth the terms and conditions on which financing is offered.